

Business-Luncheon Meeting Agenda

November 13, 2019

Giorgio's

Call Meeting to Order

- President Kelly Burns welcomed members to the October Business-Luncheon Meeting at Giorgio's and called the meeting to order at 1:00 pm. She announced that there was a sufficient number of members in attendance to constitute a quorum.
- In addition, Kelly thanked the Luncheon Committee (Gail Klis, Toni Burton, Sandy Harris, Deanne Weston, Joanie Worley, & Barbara Guerra) for all of their hard work in planning the luncheon. Please remember to RSVP to Toni Burton if you are unable to attend the monthly Business-Luncheon Meeting.
- Patty Ball introduced today's very special guests who included:
 - Sustainers & Honored Members: Mary Ellen Beukers, Heidi Chadwick, Bernie Griffin, Jan Allen, Carol Lameira, Caroline Hastings, Dorothy Johnson, Beth Concklin, Val Billuris, Susan Fisher, & Janet Steele
 - Hospital Representative: Jeanne Berube, Director of Auxiliaries Relations
 - Happy Birthday to all of our members who celebrate their special day in November!

Recording Secretary – Chrisanne Beebe & Corresponding Secretary – Tracie Frandsen (absent)

- President Kelly Burns said, "A copy of the October 2019 Business-Luncheon Meeting Minutes is posted on The Thrift Box website. The October 2019 Correspondence Log is posted at The Thrift Box near the Managers' Office. If there are no additions or corrections may I have a motion to accept the minutes and logs as posted." (MSP)

Auxiliary Treasurer – Joanne Salazar

San Jose Auxiliary Account

- Balance on August 31 = \$22,077.95
- \$885 in Memorial Donations to LPCH

Annual Campaign

- The Annual Campaign has closed as of November 1; any additional donations will be credited to the 2020 Annual Campaign
- Remaining funds will be given to LPCH at the December Business-Luncheon Meeting.

Teen Van

- \$242 donated in supplies – ending balance of \$1,844.94

Membership Dues

- Membership Dues of \$50 will be due on January 1, 2020 and will be considered delinquent on January 31, 2020.

- There are multiple ways to pay Membership Dues.
 - Joanne Salazar will provide an envelope at each place setting at the December Business-Luncheon Meeting.
 - Dues may be paid online.
 - Dues may be mailed to Joanne Salazar.
 - Joanne will accept dues payments today.

Thrift Box Treasurer – Barbara Saka

Highlights from the November 2019 Thrift Box Treasurer's Report

- October 2019 gross receipts are 14% higher than October 2018
- Gross receipts for the first ten months of 2019 are 23% higher than the same period in 2019
- 48% of total sales are credit card sales.
 - Average credit card sale = \$31.00
 - Average cash sale = \$10
- Remember the maxim, "Go slow to go fast!" Take your time when you are completing a transaction at the register to reduce the number of key entry errors.
- Thanks to Shaye, Maureen, and Suzanne and to all volunteers for exhibiting outstanding teamwork, organization, and camaraderie!

Vice President – Barb Garcia

- The theme for the 2020 Members' Event is "Live Aloha"!
- There are only 32 remaining spots for the event, so please see Gesine Schaeffer to save your place!
- Remember to dress in Hawaiian attire for the event!

Past President – Linda Herschbach

- Thanks to the Nominating Committee (Toni Burton, Sue McCrary, Nancy Zillman, Carmen McHugh, and Linda Herschbach) for working to assemble a strong slate of candidates for elected 2020 Board positions.
- The slate of candidates for the 2020 SJA Board is:
 - Barb Garcia – President
 - Denise Lehman – Vice President
 - Kelly Burns – Past President
 - Chrisanne Beebe – Recording Secretary
 - Tracie Frandsen – Corresponding Secretary
 - Joanne Salazar – Auxiliary Treasurer
- In addition, Sharon Grover, Cindy Imelli, and Lori Rizzo have been nominated as Membership Committee members.

4th Quarter Managers – Chrisanne Beebe & Lynne Johnson

- The store is bustling with shoppers excited about the Christmas merchandise that is brought on the floor daily.
- Important dates to remember:
 - Thursday, December 12 & Friday, December 13 – Half Price Days
 - Saturday, December 14 – Bag Day
 - The Thrift Box will reopen on Thursday, January 2.
- Please submit your Member Survey as soon as possible. See Linda Heinlein if you need a copy.
- Recurring shifts make organizing your personal calendar easier; contact Linda Heinlein if you would like to put your name on the calendar for recurring days.
- We continue to seek members who are interested in becoming managers in 2020.
 - We especially need managers for Friday and Saturday.
 - If you're interested, please contact one of the managers and schedule a time to shadow to learn more about this role.

New Business, Updates & Announcements

- 2020 Managers
 - If you're interested in becoming a manager in 2020, please see Kelly or one of the managers!
- SJA Bylaws
 - The vote to accept the revised SJA Bylaws was postponed due to the addition of some essential information: biennial training & clarification of non-resident status.
 - Many thanks to the committee (Barb Garcia, Linda Herschbach, Patty Dwyer, Missy Ryan, Chrisanne Beebe, and Kelly Burns) for tackling this daunting task!
 - Explanation of Biennial Training for Auxiliary Members - Jeanne Berube
 - All of the Auxiliaries are an extension of the foundation and the hospital.
 - Important to share same values
 - Every volunteer who walks into hospital must go through rigorous training
 - Training is required by state of California
 - Each auxiliary was made aware of the rollout of training in 2020 at the Association of Auxiliaries Board Meeting.
 - The focus of the training is sensitivity & community building
 - Online training (modules lasting 30-60 minutes)
 - Mass training at hospital in large auditorium
 - Scheduled quarterly
 - Potentially a large training in San Jose
 - (two or three modules will be required)
- Vote on SJA Bylaws and Rules & Regulations

Lucile Packard Children's Hospital
San Jose Auxiliary
Thrift Box

- President Kelly Burns asked for a motion to approve the revised Bylaws of the San Jose Auxiliary as written. **MSP**
- President Kelly Burns asked for a motion to approve the revised Rules & Regulations of the San Jose Auxiliary as written. **MSP**
- Announcements
 - Please RSVP to link for Thrift Box luncheon that is embedded and not to Thrift Box email.
 - An editor for the Directory & Handbook is needed for 2020.
 - Jan Allen announced that all of the vinyl in the shop will be replaced from December 16 – 20.
 - Please do not come in the store during that time.
 - You are welcome to return on December 23 for restocking, etc.
 - The deadline for the December Newsletter is Wednesday, November 20 @ 12:00 pm.
 - The Holiday Luncheon will be at the San Jose Country Club on Wednesday, December 11.
Arrive early!
 - Please remember that the bar is “cash only”.
 - And . . . Clare (from the Annual Campaign) will be attending with her mother!!!!
 - The final Board Meeting of 2019 will be on Wednesday, December 4 at 9:30 am at the home of President Kelly Burns.
 - Motion to adjourn meeting. **(MSP)**
 - Meeting adjourned at 1:34pm.

Respectfully submitted,

Chrisanne Beebe

Recording Secretary